



## METROCHEM API PRIVATE LIMITED

www.metroapi.com

## **Leading from the front**



Dr. N. V. Rao Chairman & Managing Director PhD in Organic Chemistry

Dr. N. V. Rao has started Metrochem in the year 2004 with a mission of building a sustainable bulk drug business that would bridge the gap between quality and affordability in this segment. With 30 years of R&D and manufacturing experience, Dr. Rao focused on cultivating a culture of innovation in the organization.

His efforts helped Metrochem grow from a single unit, 2 API company to 7 units, 300+ products company in a span of 15 years. Under his leadership, Metrochem has been awarded the "Best Supply Partner" by DRL and was most recently listed as the leading mid corporates in India by Dun & Bradstreet in 2020.

### **Accessible Management Team**



Harsha vardhan Nandepu Chief Operating Officer Mr. Harsha Nandepu heads the commercials operations at Metrochem. He has a Master's in Chemical Engineering from University of Southern California and an MBA from University of Washington. Prior to assuming the current role, Harsha has 6 years of experience at Baxter Bioscience and Mylan, USA at various capacities in the quality assurance and compliance space.



Hardev Nandepu Chief Strategy Officer Mr. Hardev, our Chief Strategy Officer, heads our research and development activities. He has a **Master's in Chemical Engineering** from **IIT Madras** and an **MBA** from University of North Carolina. Prior to assuming the current role, Hardev has 3 years of experience at Metrochem, as Process Development Head and 1 year as a Marketing Manager at OMIC Seattle.

### **Customer Focused Commercial** Team





Pavan Kumar N Vice President – Business Development



Rajesh Karicherla
Head - Human Resource

### **Technical** Team



Gopalakrishna Thota Head - Regulatory Affairs



Srinivasa Rao Pulagam Head - Corporate Quality Assurance



Dr. Somisetti Narender Rao



Dr. Gangadhar Valavala Head - Analytical R&D



Srinivasan Sundararajan Head – Intellectual Property

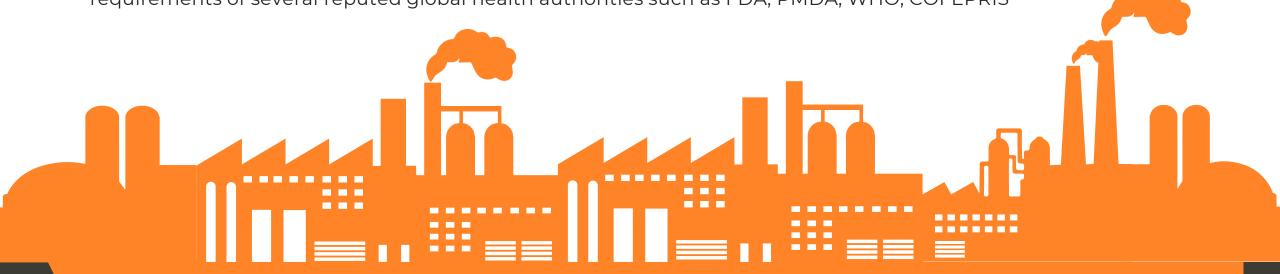


Rambabu Dunnala
Head - Production

## **Company** Overview

Metrochem is a pure-play, vertically integrated manufacturer of APIs and Pellets across diverse therapeutic areas. Helmed by 30+ years of research and manufacturing expertise of Dr. N. V. Rao, Metrochem has grown at an exceptional pace since its inception in 2004 and established itself as a leading API and Pellet manufacturer on a global scale.

Metrochem handles an extremely wide array of products that require specialized skills in handling complex chemistry, developing robust scalable processes, and safe handling of challenging reactions and chemicals, at both grams to multi ton scale. Our six (6) manufacturing facilities confirm to the stringent quality and GMP requirements of several reputed global health authorities such as FDA, PMDA, WHO, COFEPRIS



## Why Metrochem? Core Competencies



Quality
Compliance/Commitment.



Gram to Multi Ton Commercialization.



R&D – New Products & Patents.



Regulatory Expertise

– DMFs.



End to End commercialization.



Vertically Integrated Value Chain.



People of
Metrochem – Highly
Skilled Workforce.



**Spearheading DMFs and CEP filings** 



| Product Name                          | DMF No. |
|---------------------------------------|---------|
| Oxiconazole Nitrate IHS               | 34173   |
| Antazoline Phosphate USP              | 34330   |
| Clopidogrel Bisulfate USP             | 34334   |
| Etoricoxib IHS                        | 34537   |
| Silodosin IHS                         | 34538   |
| Dexketoprofen Trometamol IHS          | 34732   |
| Levocetirizine Dihydrochloride USP    | 34731   |
| Omeprazole USP                        | 34759   |
| Lurasidone Hydrochloride IHS          | 34756   |
| Prucalopride Succinate HIS            | 34970   |
| Vonoprazan Fumarate                   | 35150   |
| Dexlansoprazole HIS                   | 34971   |
| Empagliflozin                         | 35345   |
| Omeprazole Magnesium USP              | 35390   |
| Rabeprazole Sodium                    | 35344   |
| Esomeprazole Magnesium Trihydrate USP | 35400   |
| Lansoprazole USP                      | 35485   |
| Ozenoxacin                            | 35487   |
| Esomeprazole Magnesium Dihydrate USP  | 355519  |
| Apixaban                              | 35518   |
| Posaconazole                          | 35517   |
| Febuxostat                            | 35578   |
| And man                               |         |

And more...



# Spearheading DMFs and CEP filings



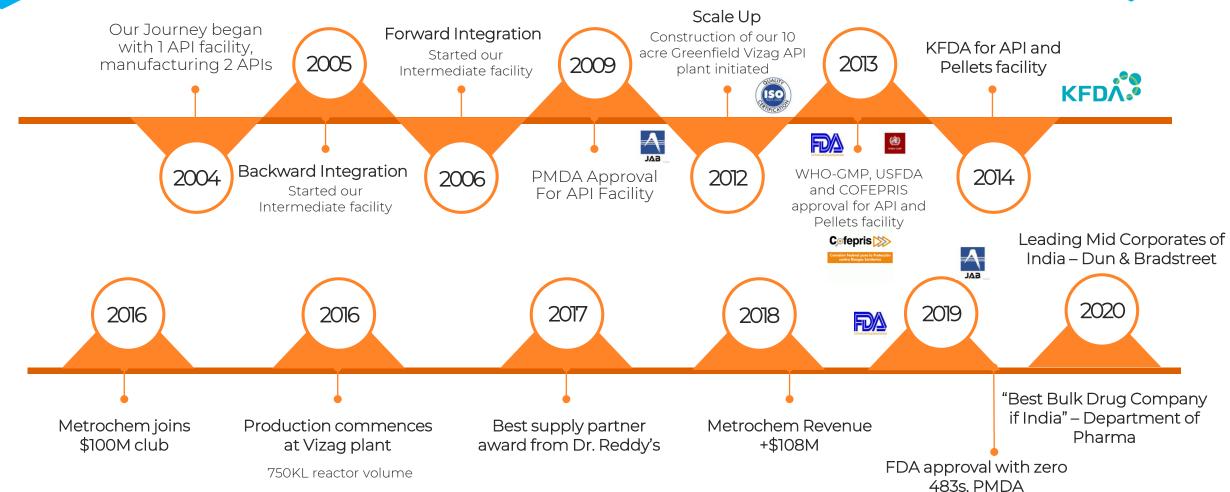
|   | S.No | Product Name                            | CEP No.      | Date of<br>Submission |
|---|------|---|--------------|-----------------------|
|   | 1    | Antazoline Hydrochloride EP             | CEP 2020-060 | 10-Feb-2020           |
|   | 2    | Clopidogrel Hydrogen Sulfate EP         | CEP 2020-093 | 13-Mar-2020           |
|   | 3    | Omeprazole EP                           | CEP 2020-182 | 08-Jun-2020           |
|   | 4    | Esomeprazole Sodium EP                  | CEP 2020-214 | 30-Jun-2020           |
| 1 | 5    | Omeprazole Sodium EP                    | CEP 2020-372 | 10-Nov-2020           |
|   | 6    | Omeprazole Magnesium EP                 | CEP 2020-380 | 12-Nov-2020           |
|   |      | Esomeprazole Magnesium Trihydrate<br>EP | CEP 2020-386 | 21-Nov-2020           |
|   | 8    | Rabeprazole Sodium Hydrate EP           | CEP 2020-387 | 21-Nov-2020           |
|   | 9    | Lansoprazole                            | CEP 2021-009 | 25-Dec-2020           |
|   |      | Esomeprazole Magnesium Dihydrate EP     | CEP 2021-022 | 28-Dec-2020           |
|   | 11   | Dimetindene Maleate EP                  | CEP 2021-080 | 06-Feb-2021           |
|   | 12   | Pantoprazole Sodium Sesquihydrate       | CEP          | 31-Mar-2021           |





### Metrochem Roadmap from 2004



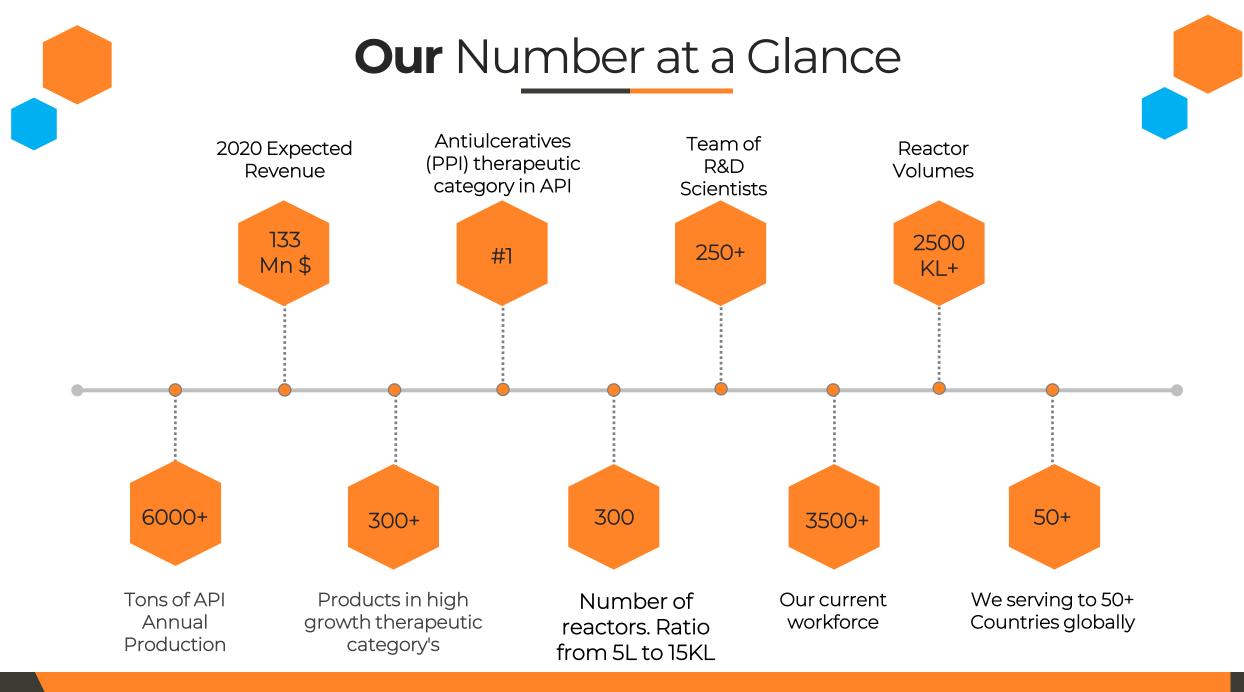




# **Regulatory History of Metrochem**

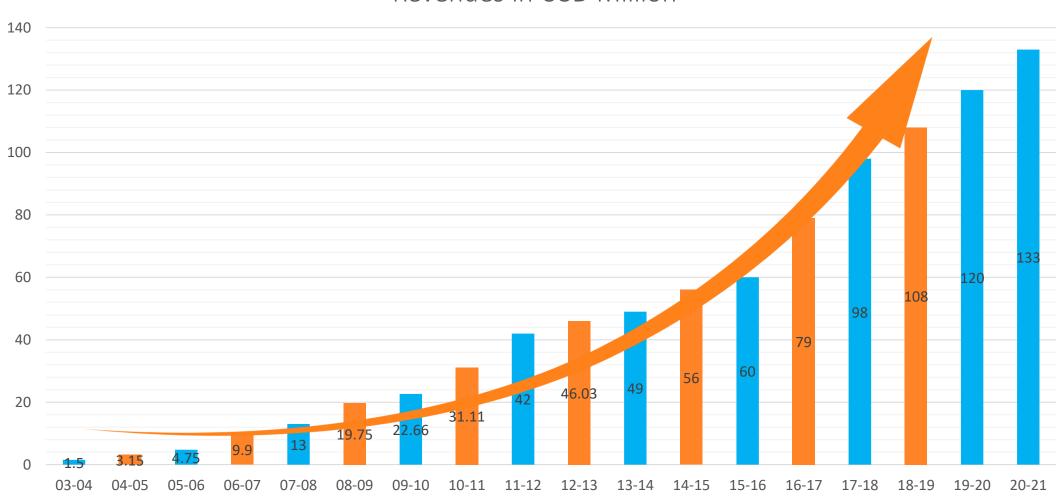


| Name of Regulatory<br>Authority | Approved on     | Manufacturing Site              |
|---------------------------------|-----------------|---------------------------------|
| COFEPRIS                        | Dec-2012        | Unit-I                          |
| US FDA                          | Mar-2013        | Unit-I                          |
| MFDS                            | Feb-2014        | Unit-I                          |
| US FDA                          | Feb-2016        | Unit-I                          |
| WHO GMP                         | Oct-2017        | Unit-I & Unit-II                |
| ISO 9001:2015                   | Aug-2018        | All Units including Head office |
| USFDA                           | May-2019        | Unit-C                          |
| PMDA                            | May-2019        | Unit-I                          |
| WHO GMP (Renewal)               | Feb-2020        | Unit-I & Unit-II                |
| WHO GMP (Fresh)                 | August-<br>2020 | Unit-IV                         |



### Consistent Growth in our Revenues year on year.





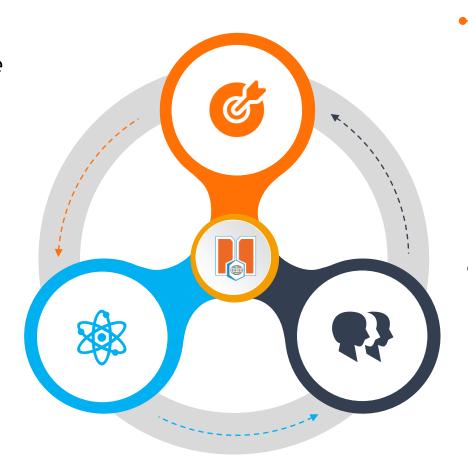
### Mission Vision Values

At Metrochem,

we believe that we have a role to play in enriching lives through increased access to affordable healthcare.

#### Our Values

We value Innovation, Focus, Integrity, and Safety.



#### **Our Mission**

To ensure Operational Excellence, excellent Customer Service on time, Operate in a Safe & Environment-friendly Atmosphere, conduct business with Integrity, and ensure employees are well trained, motivated and satisfied.

#### Our Vision

Our vision is to become the most preferred supply partner to our customers worldwide. We aim to achieve sustained growth through consistent delivery of innovative, customer-centric, world-class products. To be a World Class, Research-driven, Vertically Integrated Manufacturer of APIs, Intermediate chemicals, Pellets and Finished Dosage Forms.

## Our Employees are our Best Assets.









- Our workforce gives us the competitive advantage.
- We engage in skill development

• We recruit highest quality talent. Our employee accomplishments speak for themselves.

### Some of Key Business Partners













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A Strong Clients base of 500+ Active Customers



### **Regulatory Compliance**









**US FDA** 

**PMDAJPANA** 

**COFEPRIS MEXICO** 







KFDA KOREA

WHO-GMP

ISO 9000:2015

## Corporate Social Responsibility













### INDIA PHARMA - Bulk Drug Company of the Year 2021





## Our Manufacturing Sites

Unit 1

API Division, (API & Intermediate Distribution site) IDA, Jeedimetla, Hyderabad [30Kms from Air Port]

O Unit 2

Pellets Division, Jeedimetla Industrial Area Hyderabad [30Kms from Air Port]

Unit 3

Intermediates Plant, Kazipally, Hyderabad [40 Kms from Air Port]

Unit 4

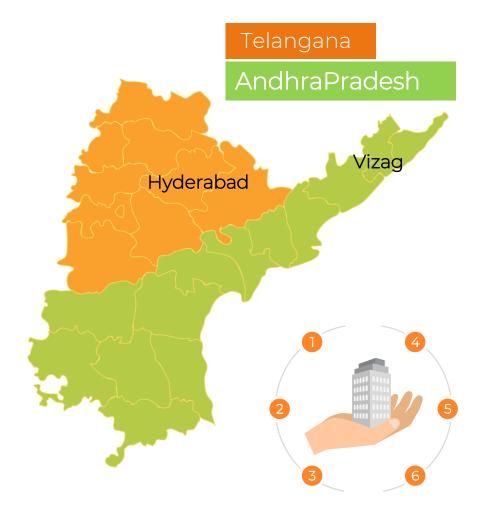
API Plant, Paravada, Vizag [30Kms from Air Port]

Unit B

Intermediates Plant, Bonthapally,, Hyderabad [68 Kms from Air Port]

Unit C

Intermediates Plant, Kazipally, Hyderabad [64 Kms from Air Port]





# **Our Unit IV API Multi-product Facility**



We have procured 10 Acres of land opposite this site for future expansions.



### **50+** Countries



We deliver customized Volume and Quality products to more than 35+ Countries.





## Thank you



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www.metroapi.com



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We Deliver Customized Volume & Quality